

# Cincinnati Dental Society

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Volume 94 | No. 4

October | 2025



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ASSOCIATION**

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**Khurram A. Khan,  
BDS, DMD, FACS**

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ODA's Marvin Fisk  
Humanitarian Award*

*Dr. Khurram Khan with his wife, Zofeen. ⇒*





Cincinnati Dental Society's



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Victoria J. Nixon, Executive Director



# Cincinnati Dental Society

B • U • L • L • E • T • I • N

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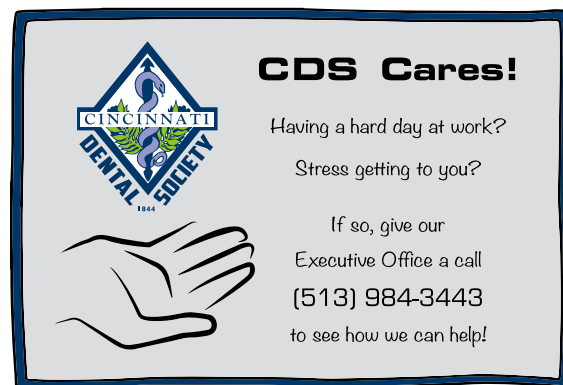
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AMERICAN ASSOCIATION OF DENTAL EDITORS

Published January, April, July and October by Cincinnati Dental Society, 9200 Montgomery Road, Suite 21A, Cincinnati Ohio 45242. Phone (513) 984-3222. Deadline for submitting articles for publication is the first of the month preceding the month of publication. Cincinnati Dental Society does not assume responsibility for the point of view or opinions of its contributors.  
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A Member  
Organization  
of the





## President's Address

**CHRISTOPHER F. HECK, D.M.D.**  
*President*



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... I encourage you to get involved. We need more voices to steer both the CDS and the ODA to further aid the ADA at the National level.

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As we complete the 159<sup>th</sup> Annual Ohio Dental Association (ODA) Annual Session in late September, our local society wants our members (and non-members) to know that the Cincinnati Dental Society is listening. To our young members, we have open ears and hearts. Along with third-party payer concerns, one of the most important issues we have currently is the hygienist shortage. While certainly not just an Ohio problem, our local and state leaders are hard at work thinking outside the box in efforts to develop solutions. A handful of schools in the state have expanded class sizes by a few seats. Every little bit helps but we also know that isn't the only solution to meet the needs of dentists, employers and most importantly patients.

Some of our CDS members and council volunteers drafted a resolution for the ODA House of Delegates to push the State, it's colleges and universities to develop new schools, expand existing ones and improve the access to care for the benefit of our patients, Ohio citizens and the underserved. This is clearly more than just a Dentist employer problem. Now is the time to make our State Leaders and Representatives aware this will

start manifesting as a public health issue in the State.

Additionally, our Cincinnati Dental Society council has voted to suspend the normal 3% dues increase that has been in place for our membership. Along with our excellent Executive Director Vicki Nixon, our Finance Committee and Council have been responsible stewards of our finances. We have ample reserves to insulate our organization from future uncertainty and changing trends, and as a result the decision was made to try every effort to keep our dues as low as possible. For the time being, any automatic dues increase on the local level for 2026 is now on hold.




If you have any concerns about these or other issues, I encourage you to get involved. We need more voices to steer both the CDS and the ODA to further aid the ADA at the National level. The local and state is where all the real change happens, however. That's where it starts. Join a council or committee. Volunteer. Serve your profession. Even if your view is contrary to popular sentiment, it is all necessary to determine what direction our profession is headed.

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BY VICTORIA J. NIXON, MSA  
Executive Director



Before you know it, we will be wearing sweaters and coats, and carving pumpkins for Halloween! For now, though, we are not, so enjoy!

Dr. Heck, in his president's message, relayed that our Society submitted a resolution to the ODA House of Delegates this year, official title, *"Support for Legislative Advocacy to Expand Dental Hygiene Program Capacity and Improve Access to Dental Care in the State of Ohio"*. I am pleased to tell you that the House adopted our Resolution! However, please keep in mind changes can take time. The important take away from this action is we, your Society, are listening to the needs of our members.

Another great message Dr. Heck relayed is that Council has decided to NOT have the automatic 3% dues increase for our local (component) dues in 2026. Council wanted to thank all our members for supporting the profession of dentistry and Society by lessening the financial burden that unfortunately can take place at the same time each year. I know, personally, all my insurances come due mid-December. SO, THANK YOU AGAIN FOR BEING A MEMBER!

We are implementing minor changes to the way we communicate to our members as it pertains to the quarterly Bulletins. Instead of producing four hard copy Bulletins per year, we will only produce two; January and

October. Members who currently prefer to receive the Bulletins via email will continue to do so, but members that like the hard copy, please expect only two for 2026. As we explore other ways to communicate to our members, I will continue, in 2026, to communicate through email, Constant Contact, and OneCall Now.

Two of our active committees are Member Services and Membership and Program. Each are always looking for different ideas for events, so if you have an idea that you think may be of interest to the majority of our membership, please let me know. I will be happy to pass along your idea to the proper committee.

As we wind down the year, yep, it will be here before you know it, I want to thank you for your continued support. February 14, 2026, I will be with the Society for 26 years, and it has been a pleasure to represent the Cincinnati Dental Society in the capacity of Executive Director. The state of Ohio is lucky to have so many Executive Directors who really care about their Society and the profession of dentistry. You may not always see it or know, but believe me they do! So, thank you and I look forward to serving in this capacity for many years to come!

*Until next time ...*

# The Cincinnati Dental Society

June 2, 2025 Council Meeting Minutes

Secretary: Dr. Mary Hanlon

## Call To Order:

The live June Council meeting of the Cincinnati Dental Society was held on June 02, 2025. President Dr. Chris Heck called the meeting to order at 7:00 PM.

## Roll Call:

**Members Present:** (Drs.) Brandt, Dorr, Eichler, Hadsell, Hanlon, Heck, Kaseff, Kelley, Khetarpal, Murphy, Newby, Osterday, Perrino, Schaeffer, Wauligman, Wessel, and Yauss.

**Members Absent:** (Drs.) Bennet and Oberlander.

Executive Director Ms. Vicki Nixon present.

A quorum was present. The March 17, 2025 minutes were approved as posted.

## President's Report by Dr. Chris Heck:

- The "Jack Gottschalk, DDS, Notable Service Award" Celebration, held at the Kenwood Country Club, was well attended. Everyone enjoyed congratulating this year's recipient, Dr. Ken Brandt.
- Early RSVPs for the 2025 House of Delegates meeting were requested and potential new alternate delegates was discussed.
- Seven Council terms are ending in 2025. Solicitations were made for members to get involved with the Society by joining Council. Appeals for renewals of current members were also made.

## Treasurer's Report by Dr. Tom Perrino:

- The Finance Committee met on May 19, 2025, and reviewed all accounts to date. They approved the 2024 IRS-990 forms and submitted them to Council, who unanimously approved them as well (Perrino/Schaeffer).

## Executive Director's Report by Vicki Nixon:

- Vicki thanked Council for the gift presented to her in celebration of her 25 years of outstanding service.
- Updates on the August CE course (Saturday) were provided.
- Updates on submissions for the ODA Award of Excellence were provided. Congratulations to all nominees. Your service is deeply appreciated.
- The Easterseals Redwood School and Rehabilitation Center is requesting shadow opportunities at dental offices for their students.
- The CDS's sub list is growing in membership and utilization! Consider participating in this tremendous member benefit.

## CDS Committee Updates:

- *CDS Oral Health Foundation:* Vicki Nixon and Dr. Brandt reported the soft opening of the Delta Dental Center at Roberts Academy was a success. The contribution made by the CDS is already being put to great use. Thank you to all who attended. The "Foundation of Smiles" has initiated care of another patient. Private dental clinics able to see sedated patients are helping to reduce the cost of care to patients previously limited to utilizing the services of Children's Hospital. Thank you to the Health Care Connection for assisting with treatment of our members of the LNVB Program.
- *Finance:* Dr. Perrino reported as above.
- *Membership Committee:* Dr. Yauss confirmed two social events remaining for 2025. A CDS Social will be held at a local winery in July. In October, a Family Event will take place at TQL Stadium. Watch your bulletin and the CDS website for more details. Three new members, Dr. Martin Kireru, Dr. Ryan Dull and Dr. Laura Johnson were welcomed.

## June Council Meeting Minutes (continued from Page ##)

- *Program Committee:* Dr. Murphy updated Council with the 2026 CE schedule. He also shared the latest details on the “Ohio Smiles Take Flight” regional CE half day program on June 06, 2025. The event will be held at the Wright Patterson Air Force Museum, with speaker Brandon Collier.

### ODA Updates:

- *Council on Access to Dental Care:* Nothing to report.
- *Annual Session:* Dr. Chris Heck reported that registration for the 2025 Annual Session is now open.
- *Council on Dental Care Programs and Dental Practice:* Drs. Osterday and Schaeffer reported on information from the CDCPDP, including anti-water fluoridation activities, positive outcomes that have resulted from the ODA backed Medicaid dental fee increases, laser disinfection by dental hygienists and the discontinuance of SmileCon following this year’s convention.
- *ODA Membership:* Dr. Yauss confirmed the progress being made in anticipation of the 2025 Annual Session. Updates on membership data will be presented when available.
  - *Subcouncil on Diversity and Inclusion:* Dr. Khetarpal confirmed the success of the “Zoom Book Club”.
  - *New Dentist Subcouncil:* no updates.
- *ODA Foundation:* no updates.
- *ODPAC:* no updates.

### Old Business/New Business:

OSDB: Dr. Wauligman updated Council with the latest OSDB discussions, including laser disinfection by dental hygienists, fluoride application by auxiliaries, water fluoridation and OSDB disciplinary actions.

Dr. Osterday proposed officially recognizing Dr. Manny Chopra for his tireless work as seventh district trustee of the ADA. A \$200 gift (Wauligman/Eichler) was unanimously approved.  
Council approved composing an “ask” for the ODA to request Ohio dental hygiene schools to increase class size.

### Announcements:

- August 25-Subdistrict 9 Cincinnati Meeting.
- September 08-Council Meeting.
- September 15-Subdistrict 9 Meeting-Cincinnati to host

Dr. Heck adjourned the meeting at 8:35 PM

## CDS Cares!



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# Highlights *of the* Ohio Dental Association

## House of Delegates *and* Callahan Awards Dinner



**Congratulations to Dr. David Vorherr!**  
Being sworn in as 2025/2026 ODA Secretary Representing Subdistrict 9



**(Drs.) Dan Kelley and  
Monica Newby**

*After a long day at the ODA House of Delegates!*



**Guests Jerry, Mike, Krista, Chris and  
(Drs.) Joe Dagher and Mary Hanlon.**



**Left to Right: (Drs.) Dan Kelley, Rick Yauss, Wayne Wauligman, Ken Brandt, Mike Schaeffer, Cathy Graves, David Vorherr (with wife, Dora), Rachel Twyman, and Chris Heck.**

# Callahan Awards Dinner!



Dr. Khurram Khan with  
Immediate Past ODA President, Dr. Hal Jeters



Dr. Ken Brandt with Dr. Khurram Khan



(Drs.) Shawn Dornhecker, Jesal Patel,  
Khurram Khan, and Zofeen Khan



L to R: (Drs.) Rick Yauss, Manny Chopra, Wayne Wauligman,  
Tom Perrino, Chris Heck with his wife, Danielle, Khurram Khan,  
Ken Brandt, and Zofeen Khan



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# CDS Calendar of Events for November

## **NOVEMBER**

### ***Meetings***

**November 3:** Finance Committee meeting begins at 6:30 pm.

**November 17:** CDS's Oral Health Foundation Board meeting at 6:30 pm.

### ***Member Events***

**November 10:** CDS Member Event, "Avoiding trouble with anterior wear. What are the options for a successful outcome for your patient?" with Dr. Fred Peck at the American Sign Company. Additional information for this event will be available on our website soon.

### ***Continuing Education***

**November 7:** "Roll Out the Red Carpet" and "Plagued by Cancellations and No-Shows?" by Carrie Webber

**Location:** Delta Hotels by Marriott, 11320 Chester Road, Cincinnati, OH 45246.  
513-771-2080

**Schedule:** 8:00 a.m. Registration \*\* 8:30 a.m. Program

### **Sponsored**

**In Part by:** Cincinnati Insurance Companies, Haleon, Stock Yards Bank & Trust, Superior Dental Care, Inc., and US Bank.

**Staff Invited:** Dental Hygienists, Dental Assistants and Administrative Personnel of registered dentists.

**CE Credits:** Six (6) CE Credits



### **First Course Description – "Roll Out the Red Carpet"**

Patients make decisions about where to have a dental home based on a variety of factors. Discover the factors influencing that decision and how delivering outstanding customer service is a key piece to attracting and maintaining your patient family. The purpose of this session is to provide dental professionals with a better understanding of how exceptional customer service influences the entire patient's experience. This course will include maximizing the telephone as a customer service tool, discussion on the team approach to service, and the importance of effective communication skills.

### ***Participants will be able to:***

- Identify five "hot spots" for customer service in each practice.
- Recognize the impact each role in the practice serves in the patient relationship.
- Deliver exceptional customer service throughout each.

### **Second Course Description – "Plagued by Cancellations and No-Shows?"**

Are you finding it more and more difficult to keep your schedule full? Ever ask yourself "why isn't my practice growing?" In this informative webinar, learn ways to stop the 'holes' in your practice and learn strategies to retain, grow and ultimately thrive!

### ***What participants will learn:***

- Review key causes of broken appointments and no shows in your practice.
- Learn steps to take to streamline your patient communications and scheduling processes to build value and commitment for the sake of your schedule.
- Practice strong verbal skills that your team can embrace to take a total team approach to strengthening your practice schedule in the year to come.

*continued on Page 12*

# CDS Calendar of Events for November *(continued)*

**About the Speaker**

Carrie Webber is president and owner of The Jameson Group, a dental management coaching & marketing firm that works with dental practices nationwide to help dentists and teams become more productive, more profitable, and ultimately more fulfilled in their practicing lives. Carrie is a contributing author to several publications and blogs on the topics of dental management, leadership, marketing, customer service and business development as well as a popular speaker at dental meetings nationwide. She is a member of the Speaking Consulting Network and has been named a Leader in CE by Dentistry Today for the past five years. For more information on Webber and her company, The Jameson Group, visit [www.jmsn.com](http://www.jmsn.com).

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**November 7, 2025**  
**Full Series Registration and Cancellation Deadline: October 31, 2025**

Dentist: \_\_\_\_\_ Phone: \_\_\_\_\_

Staff Names: \_\_\_\_\_

Fee: \$80 each

Check Made Payable To: Cincinnati Dental Society

AMEX/DISC/MC/VISA Credit Card #: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

CVV#: \_\_\_\_\_ Signature: \_\_\_\_\_

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**Individual Course Registration and Cancellation Deadline: October 31, 2025**

Dentist: \_\_\_\_\_ Phone: \_\_\_\_\_

Staff Names: \_\_\_\_\_

Fees: CDS and Associate Member: \$325, Non-Member: \$400

Staff: \$80 each

Check Made Payable To: Cincinnati Dental Society

AMEX/DISC/MC/VISA Credit Card #: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

CVV#: \_\_\_\_\_ Signature: \_\_\_\_\_

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**Luncheon Policy:** Full Series Registrants – If a reservation is made and not honored or cancelled by the Friday before the course you will be invoiced \$35 to help cover the cost of the meal for the day.  
Individual Course Registrants – Necessary arrangements will be made for your attendance.

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# Highlights of Continuing Education Course!

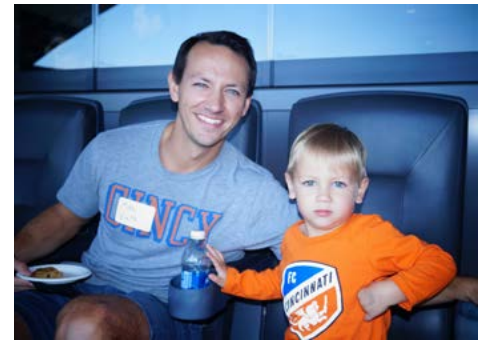
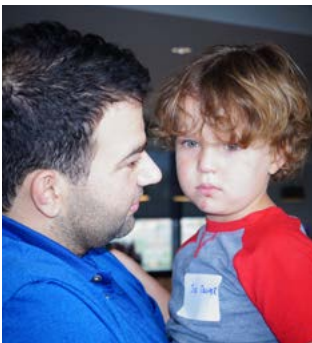
October 3, 2025 with speaker, Dr. William 'Bo' Bruce

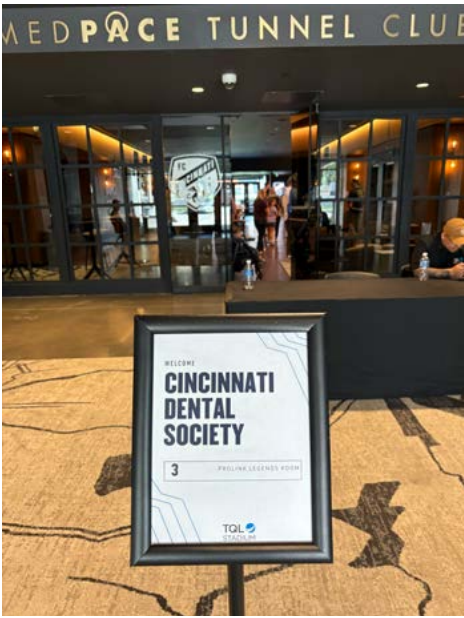
Dr. Bruce's lecture was well received by everyone who attended! He received great reviews on both topics he presented; "Occlusion "SIMPLIFIED": Making Everyday Occlusion Easy and Predictable" and "Treatment Planning "SIMPLIFIED": 3 Easy Steps to Success"



# TQL Stadium Tour Family Event Highlights!

October 11, 2025





## Cincinnati Dental Society 2024 Financial Statements

### Profit & Loss as of December 31, 2024

|                   |                        |
|-------------------|------------------------|
| Total Income      | \$392,845.11           |
| Other Income      | \$110,585.76           |
| Total Expenses    | (\$417,704.48)         |
| Other Expenses    | ( \$ <u>8,169.01</u> ) |
| <b>Net Income</b> | <b>\$ 77,557.38</b>    |

### Balance Sheet as of December 31, 2024

|                                  |                       |
|----------------------------------|-----------------------|
| Operating Fund                   | \$ 17,601.86          |
| CE/Dues Fund                     | \$ 68,461.80          |
| Benevolent Funds                 | \$ 43,805.31          |
| Capital Fund                     | \$ 21,412.02          |
| Reserves/<br>Investment Accounts | <u>\$ 986,657.22</u>  |
| <b>Total Current Assets</b>      | <b>\$1,092,254.15</b> |

# October CDS Member Event Highlights!

“Oktoberfest at It’s Best!” with Mike Terrell,  
October 9, 2025 at Hofbrauhaus Newport



L to R: Front Row, (Drs.) Kelly Weichart, Mary Hanlon, Ken Brandt, Jeffrey Weisbrodt, James Becker with his wife, Becky, and Fred Hill.  
L to R: Back Row, Mike Terrell, (Drs.) Hubbell Smith, Dan Kelley, Jerry Gao, Andy Dorr, Wayne Wauligman, Tom Perrino, Rachel Bailey, Rick Yaus, James Welland, Matt Corcoran, Colin Cummings, Mike Cummings, and Don Murdock.



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