



CDS October Member Event – Oktoberfest at It’s Best!

“The Future of Your Dental Practice Relies on Your Risk Management Strategy Today”

Thursday, October 9, 2025

Program Description

Speaker, Mike Terrell will identify common mistakes made by dentists while exploring several topics on claims- from root causes to current trends and hypothetical claim payments. He will lead a discussion on key policy coverage options and emerging risk management concerns: raising the question, do dentists have enough coverage should a total loss occur? Mike will provide practical insight on building relationships, maintaining rapport with patients and organizing your efforts for proper record-keeping.

About the Speaker

Mike Terrell currently serves as Assistant Vice President and National Program Director of the Dentist Program at The Cincinnati Insurance Company. He began his career with Cincinnati in 1983 and worked as a commercial underwriter and manager before the establishment of the Target Markets department. He has attained the Chartered Property Casualty Underwriter, Registered Professional Liability Underwriter and Certified Insurance Counselor designations.

Mike is an active member of multiple professional organizations including the Cincinnati Dental Society’s Oral Health Foundation board, the Professional Liability Underwriting Society and the Society of Chartered Property Casualty Underwriters. He holds a Bachelor of Arts from Wilmington College. Mike also manages programs for Optometrists and Veterinarians.

Location: Hofbrauhaus Newport, 200 East 3rd Street, Newport, KY 41071

Schedule: 6:15 pm, Appetizers Served, Program, 7 to 8:00 pm ***(Enjoy Oktoberfest Food!)***

Fee: *Cincinnati Dental Society Members, complimentary*

Earn 1 CE Credit

Non-Member Dentists/Guest/Staff of CDS Member = \$40 each

REGISTRATION FORM FOR OCTOBER 9, 2025 – Deadline is 10/2/5/25

Dentist(s) Name: _____

Phone #: _____ Number Attending: _____ Total \$ _____

Guest/Staff Name(s): _____

Check Made Payable to:
Cincinnati Dental Society, 9200 Montgomery Rd., #21-A, Cincinnati, OH 45242

Card #: _____ Amount: _____

Exp: _____ CVV: _____ Zip Code of Billing Address: _____

Fax registration form to the CDS, 513-984-3047 OR Email, vicki@cincinnatiadental.org.

The Cincinnati Dental Society is an ADA CERP Recognized Provider approved by the ODA.