Cincinnati Dental Society

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TREASURER Monica L. Newby, D.D.S.

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"Business Side of Dentistry" Event Pgs 11-12

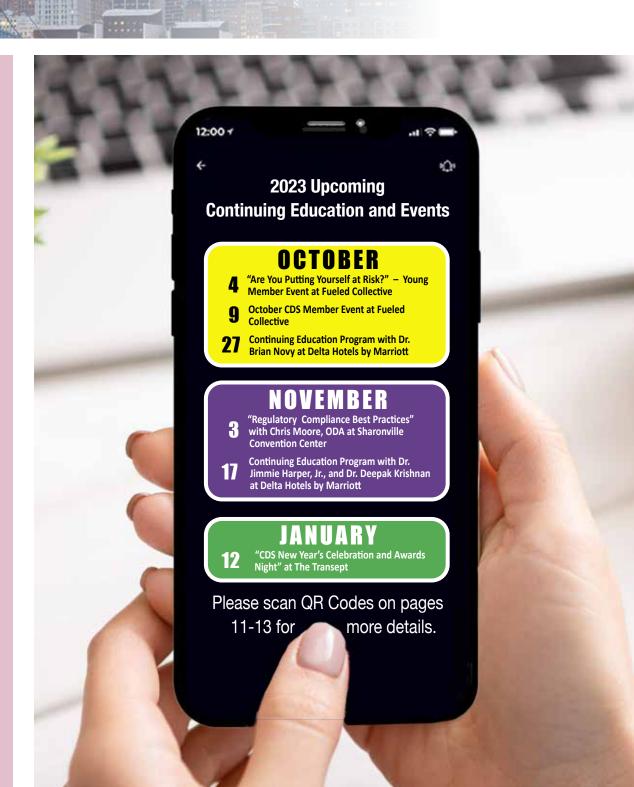
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- Julie Joseph
- 513.236.2851
- julie@midwestpay.com

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Tetour J. Y Cifor

Victoria J. Nixon, Executive Director

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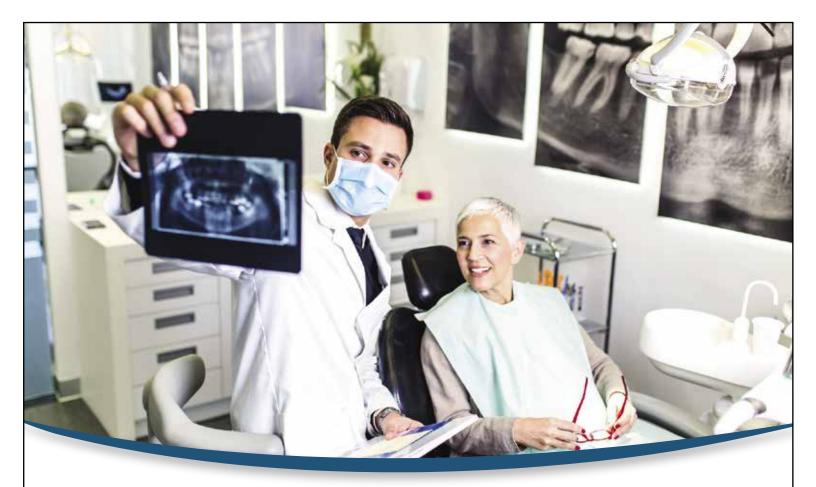
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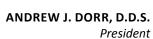


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President's Address





Summer vacations are times to relax, recharge, refresh and reflect.

Sitting on the wide sandy beaches of Hilton Head, I began to think what it would be like to practice dentistry on this island. I often think back to my time in the Air Force, stationed in Charleston, SC. I had just finished the Air Force AEGD Program and was eager to apply all that I learned at a smaller base with only a few other dentists. While working in the dental clinic, I started to enjoy everything about the area. I joined the Charleston Dental Society and became friends with several civilian dentists practicing in the area. The history, the ocean, the food, and the laid-back southern vibe all appealed to me.

I started to think maybe I wanted to stay here after I finished my commitment to the Air Force. It was 1997 and I was just married, and my wife loved Charleston too! Maybe it was time to give this a try.

We weighed our options, but both being from large families the pull back to Cincinnati was too strong.

There was another reason

that impacted our decision as well. I did not want to take another board exam! At Ohio State, I had taken The Northeast Regional Board or NERB. South Carolina only recognized the Southeast Regional Board or SERB.

This bothered me a lot at the time. Could the oral cavity and how we treat the oral cavity be that different from state to state? Absolutely not, but there was no license portability.

Recently the ADA News and ODA Today have

published articles about addressing and correcting the issue of portability.

There is legislative activity on licensure in over a dozen states concerning license portability. Many states are

Could the oral cavity and how

we treat the oral cavity be that

different from state to state?



considering joining the dentist and dental hygienist compact. This compact creates standardized credentials among states to reduce barriers to license portability.

In 2018 the ADA House of Delegates approved a comprehensive policy on dental licensure. It read: "Provisions for freedom of movement

> across state lines for all dental professionals should exist to facilitate the provision of quality oral health care to the public." In 2023 and into 2024 state advocacy efforts will continue to address states and dentists in those states on provisions of the compact.

> These efforts are just another way that the ADA and ODA advocate on our behalf. Hopefully, this compact can create reciprocity between

states and allow better license portability.

I don't regret moving back to the west side of Cincinnati to start my practice. However, it may have made my decision that much harder if I was permitted to practice in South Carolina without taking another board exam.

I applaud the actions of all involved who are making the effort to standardize licensure across state lines.

Enjoy your summer everyone!



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The Cincinnati Dental Society December 5, 2022 Council Meeting Minutes Secretary: Dr. Mary Hanlon

Call To Order:

The December Council Meeting was held on Monday, December 5, 2022. President Dr. Ruchika Khetarpal called the meeting to order at 7:00 pm.

Roll Call:

Members Present: Drs. Bennet Jr., Brandt, Dagher, Dorr, Hanlon, Heck, Kelley, Khetarpal, Murphy, Newby, Osterday, Perrino, Schaeffer, Wauligman, Wessel and Yauss. Members Absent: Drs. Parker, Poole and Stadiem; Executive Director Ms. Vicki Nixon present.

A quorum was present. The November 7, 2022 minutes were approved as posted.

President's Report by Dr. Ruchika Khetarpal:

• The "2023 Report of the Nominating Committee" was officially approved by the members of the Cincinnati Dental Society on December 2, 2022 at the continuing education course. Congratulations to all appointees and thank you for your service to the Cincinnati Dental Society. Changes to the 2023 Council meeting format, including Zoom options, were discussed. Dr. Wayne Wauligman announced his desire to apply for the open position on the Ohio State Dental Board. A declaration of support was approved by Council (Khetarpal/Newby).

Treasurer's Report by Dr. Monica Newby):

• Findings of the Finance Committee meeting were summarized. The anticipated \$25,000-30,000 deficit for 2022 remains. The 2023 budget was discussed and approved (Newby/Heck).

Executive Director's Report by Vicki Nixon:

- The CDS New Year's Celebration and Awards Night will take place on January 13, 2023 at The Metropolitan Club. Dr. Dorr will be installed as CDS President, and Dr. Chris Heck will receive the CDS's Meritorious Service Award.
- The next Member Event will be held on Monday, February 13, 2023 at Cooper Creek Event Center. Diane Kinsella, CEO of Journey to Hope, will speak on "Burnout and Resiliency".

CDS Committee Updates:

- CDS Oral Health Foundation: Dr. Brandt reported the LNVB reception was well attended. Over \$8,000 in care was delivered by dedicated volunteers at the CDS OHF's latest LNVB screening. Twenty-five veterans will receive follow up dental care in private offices. The \$8,200 raised through the online "Bourbon Raffle" will benefit the Foundation's charitable programs for children and veterans. Thanks to everyone who participated. The "Jack Gottschalk Notable Service Award" will be presented to the Greater C Dental Lab on May 5, 2023 at the Kenwood Country Club. Please make arrangements to celebrate with this year's recipient.
- *Finance:* Dr. Newby reported as above.
- *Membership Committee*: Dr. Yauss announced the following new members: Drs. Elizabeth Hanks, Catherine Lee, Gabrielle Passidomo, Daniel Prywitch, and Paris Webb. November's Social Event was well attended. The 2023 "CDS Social" 2023 event calendar is developing. Stay tuned for details on our next get together.
- Program Committee: Dr. Dennis Murphy-no updates.

December Council Meeting Minutes (continued from Page 5)

ODA Updates:

- Council on Access to Dental Care: Nothing to report.
- Annual Session: Nothing to report.
- Council on Dental Care Programs and Dental Practice: Dr. Chris Heck updated Council on the ODA's efforts to ease dental workforce concerns and address outstanding issues related to Sun Life's purchase of Dental Care Plus Group/DentaQuest. The council received extensive updates on issues being addressed by the ADA Council on Dental Practice and Council on Dental Benefit Programs.
- ODA Membership: Dr. Rick Yauss updated Council on Ohio's latest statistics in organized dentistry, specifically as they relate to concerns with renewal/retention rates. He also discussed a renewed interest in changes to dues categories at the component level.
 - Subcouncil on Diversity: Dr. Ruchika Khetarpal updated Council on some culturally diverse entertainment options being considered for the 2023 Annual Session.
- *ODPAC:* Dr. Michael Schaeffer congratulated Cincinnati for being the subdistrict with the highest level of donations in the state.

Old Business/New Business:

- ✓ The Council declared its support for Dr. Manny Chopra as he seeks the nomination for the ADA 7th District Trustee opening in 2024 (Wauligman/Brandt).
- ✓ The Council offered its sincere thanks to Dr. Ruchika Khetarpal for her service and excellence as our president in 2022.

Announcements:

- January 13, 2023-CDS's New Year Celebration and Awards Dinner at The Metropolitan Club.
- January 16, 2023-CDS's Social, location TBD.
- February 3, 2023-CE with Dr. Harold Crossley.
- February 4, 2023-Opioid CE with Dr. Harold Crossley.
- February 6, 2023-Council Meeting.
- February 13, 2023-Reminder of the February CDS Member Event.

Dr. Khetarpal adjourned the Council Meeting at 8:50 PM.

The Cincinnati Dental Society February 6, 2023 Council Meeting Minutes Secretary: Dr. Mary Hanlon

Call To Order:

The February Council Meeting was held via Zoom on Monday, February 6, 2023. President Dr. Andy Dorr called the meeting to order at 6:30 pm.

Roll Call:

Members Present: Drs. Bennet Jr., Brandt, Dagher, Dorr, Hanlon, Heck, Kelley, Khetarpal, Murphy, Newby, Parker, Perrino, Stadiem, Wessel and Yauss.

Members Absent: Drs. Osterday, Poole, Schaeffer and Wauligman.

Executive Director Ms. Vicki Nixon present.

A quorum was present. The December 5, 2022 minutes were approved as posted.

President's Report by Dr. Andrew Dorr:

• The New Year's Celebration and Awards Dinner was well attended and was enjoyed by all. Congratulations to Dr. Heck, the latest recipient of the CDS Meritorious Service Award. Dr. Ruchika Khetarpal, the immediate past president of the CDS, will be honored at our next Member Event.

Treasurer's Report by Vicki Nixon (for Dr. Newby):

• Due to several factors, there is a projected \$16,000 deficit for 2022.

Executive Director's Report by Vicki Nixon:

- CDS Member Events will be resuming soon. Please consider attending these fun, engaging activities and invite a new colleague. It's a great way to catch up with old acquaintances, enjoy great food and pick up a few pointers for your office.
- Hard copies of the CDS Directory are on their way.
- A note from Dr. Don Murdock's mother, thanking the CDS for its donation on behalf of her husband, was read.
- Upcoming celebrations, including the Jack Gottschalk, DDS Notable Service Award Dinner, were reviewed.
- Miscellaneous accounting and paperwork requirements were discussed. Authorization for Ms. Nixon to sign checks without two signatures (president or treasurer) on recurring operational disbursements up to \$300 was unanimously approved (Newby/Khetarpal).

CDS Committee Updates:

- CDS Oral Health Foundation: Dr. Brandt reported on current efforts of the "Leave No Vet Behind" program. There is an increased need for endodontist and oral surgeon participation. Please consider volunteering to this very worthy cause!
- *Finance:* Dr. Newby reported as above.
- Membership Committee: Dr. Yauss discussed the following change in CDS policy to align more with that of the ODA and ADA: Dues waivers of 50 or 100% were unanimously approved (Yauss/Perrino). A graduated dues structure for new graduates is again being considered at both state and component levels. Changes in the format of future social events are being considered to attract newer dental school graduates. There are currently 150 non renews. Grassroots efforts to encourage renewals will be underway in the next few weeks. The following associate-, new- and return members were announced: Drs. Kalee Abu-Ghazaleh, Amit Chavan, Michael Gerhart, Bradley Girdwood, Mindy Munowitz (return member), David Vorherr (associate member) and Jennifer Vu.

February Council Meeting Minutes (continued from Page 7)

• *Program*: Dr. Murphy summarized new techniques utilized this year to increase course attendance. The 2024 schedule, consisting of four courses, has been finalized.

ODA Updates:

- Access to Care: no updates
- Annual Session: no updates
- Dental Care and Dental Practice: Dr. Heck presented changes under consideration by the OSDB; changes in dentist and hygienist CE requirements; changes in license renewal cycle; The ODA's continued efforts to address dental workforce concerns were highlighted. Conversations between the ODA and SunLife Insurance were reviewed.
- Membership: Dr. Yauss discussed the ODA's desire for each component to have member dentist(s) make videos summarizing the benefits of membership in organized dentistry. The 2023 Leadership Institute is rapidly approaching. Consider attending and learning how to improve your office.
 Subcouncil on Diversity: no updates
- ODPAC: no updates
- Subdistrict 9: Drs. Heck and Khetarpal reported that the ODA is seeking candidates for the ADA Council on Dental Benefit Programs, the Commission for Continuing Education Provider Recognition, Commission on Dental Accreditation and the National Commission on Recognition of Dental Specialties and Certifying Boards. The ODA is also seeking appointments to fill upcoming vacancies on the ODA Council on Membership and the Council on Access to Care and Public Service. Upcoming Subdistrict 9 meetings are scheduled for August 21 (Zoom-Cincinnati only) and September 14 (full subdistrict).

Old Business/New Business: None

Announcements:

- February 13, 2023-Reminder of the February CDS Member Event at Cooper Creek Event Center
- February 16, 2023-Reminder of the "CDS Social" at Mad Tree
- March 3, 2023-CE with Dr. Budenz at Delta Hotels by Marriott
- March 13, 2023-CDS Member Event with Dr. Nelson Diers at Maggiano's
- April 3, 2023-Council Meeting (Live)

Dr. Dorr adjourned the Council Meeting at 8:20 pm.



Another Successful Shredding Event!

Thirty of our members took advantage of this member benefit on April 15, 2023. We had over 6700 lbs. of paper plus numerous boxes containing only x-rays.

Many thanks to Brian Bartish with Kybernan Legal Solutions LLC!

MARK YOUR CALENDAR NOW FOR NEXT YEAR'S EVENT: APRIL 27, 2024

Cincinnati Dental Society's Oral Health Foundation

"Foundation of Smiles" – Space Maintenance Program

2023 Request for Consideration Form

The CDS's Oral Health Foundation added a space maintenance program to their "Foundation Smiles" program. This program will provide space maintenance appliances for patients with o more teeth missing, for children or adults or for patients receiving orthodontia treatment at tim request.	ne or
Members of the CDS Society may request coverage for their patients by completing this form returning to the Executive Office, either by fax, regular mail, or email (Fax 513-984-3047, 920 Montgomery Rd., #21-A, Cincinnati, OH 45242 or vicki@cincinnatidental.org).	
Name of Requesting Dentist/Specialist	
Office Contact Information (name and phone number)	
Please select oneGeneral DentistSpecialist	
Patient Name Age of Patient	
Reason for Request and Type of Appliance	
Number of tooth or teeth	
Name of Lab Typically Used	
The lab fee will be covered by the Foundation at 100%. Lab bills should be sent directly to the Foundation for payment.	
Volunteer general dentists and specialists may provide this service free of charge or request u 40% of their dental fee. Please select the option below.	up to
Reimbursement Options: (please check one and return with your software's patient walk out f patient statement, etc.)	^r orm,
100% Volunteer Dentistry (No reimbursement requested.)	
Reimburse up to 40% of his/her actual fee.	
Signature of Dentist/Specialist Date	
Questions for the Space Maintenance Program should be directed to Vicki Nixon, Executive Directory 513-984-3443 or email, <u>vicki@cincinnatidental.org</u> .	ctor, 6/26/20

University of Cincinnati Medical Center



Welcome 2023-2024 - AEGD Residents!



Lauren Ames, DDS, The Ohio State University



Christina Chen, DDS, Marquette University



Michelle Moure, DMD, University of Louisville



Natalee Richardson, DDS, University of Michigan



2024 Continuing Education Series

March 1, 2024 Speaker: Gerard Kugel, DMD, MS, PhD "The Future of Dentistry – It's 3D Printing!" and "Adhesive Dentistry & Bioactive Materials."

April 12, 2024 Speaker: DeWitt Wilkerson, DMD "Integrative Dental Medicine: The Next Great Frontier"

> October 11, 2024 Speaker: Tanya Brown, DMD "Practice Management from A to Z"

November 15, 2024 Speaker: Jay Smith, DDS

"Prosthodontic 'Pearls' for Enhanced Efficiency in Implant Dentistry" and Enhanced Aesthetics with Crowns and Veneers"

Venue for all courses is Delta Hotels by Marriott.

Details will be available by August.



Cincinnati Dental Society's Member Event Monday, October 9, 2023

Sponsored in part by: Dental Network Group

Fueled Collective, 3825 Edwards Road, Second Floor

The Dental Network Group is a resource network of top professional experts who specialize in the business side of dentistry.

With nearly 20 years of experience supporting dentists across the business side of dentistry, their team has a wealth of information to share. *Chances are, if you have the question, they will have the answer!* Based on their experience, we also know that a big lecture may not offer you the ability to get answers to your own, personal questions. The Dental Network Group experts will be spread out



through small breakout rooms, so you will have the opportunity to meet each of them as part of a small group to ask whatever questions may be on your mind.

What types of information can you expect to learn from this event?

- I'm ready to purchase/sell my practice (or expand my practice) what now?
- Where can I find practices for sale or who can help me sell my practice?
- How do I know what my practice is really worth?
- How can I improve my tax liabilities?
- How much money do I really need for retirement?
- What kind of insurance (and how much!) do I need for myself and my practice?
- Why legal review of a contract and/or non-compete is necessary.
- What impact may real estate location have on my practice?
- How can innovative office design impact patient perception and retention?
- Where can I find the best candidates for my practice?
- What benefits will help with attracting and retaining the best employees?
- Who can I work with to find a position within a dental practice?
- Why HR, payroll, and technology are critical to a successful and compliant practice.

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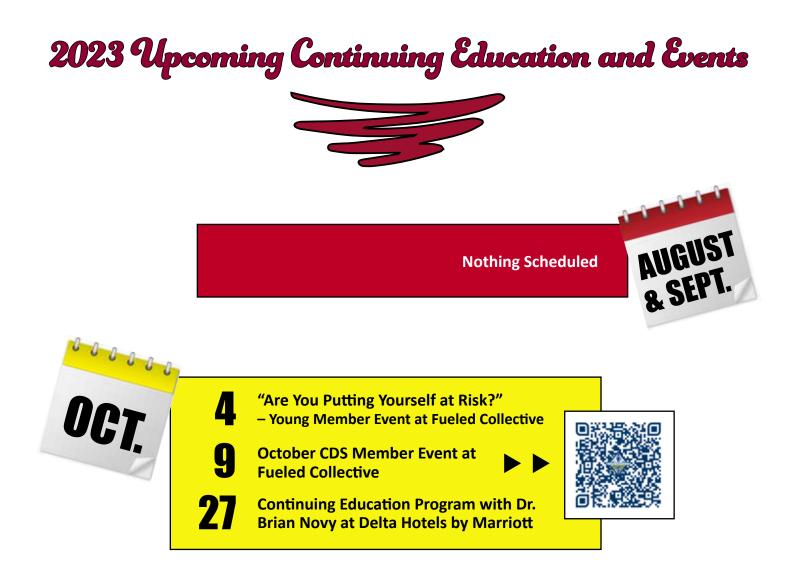


Scan here to meet our team of experts



See reverse side for registration information or scan here to register for this event!

	Sponsored in part b	y: Dental Network Group
	Fueled Collective, 3825	Edwards Road, Second Floor
<u>Schedule:</u> 6:15 pm	Appetizers Served, One	e Drink Ticket/Person Complimentary for CDS Members!
7 to 8:30 pm	Breakout Sessions	<u>CE:</u> 1.5 Hours
Fee/Guest:	Non-Members/Guest/S	aff of CDS Member, \$35 each
		ERP Recognized Provider approved by the ODA.
Use this	-	Ir October CDS Member To register for this event!
	Event or scan here to <u>REGISTRATION FOR</u>	to register for this event!
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Dentist Name: Guest/Staff Name(s Number Attending _ Card #:	Event or scan here to REGISTRATION FOR Deadline to regis s):	Amount:



"Regulatory Compliance Best Practices" with Chris Moore, ODA at Sharonville Convention Center

Continuing Education Program with Dr. Jimmie Harper, Jr., and Dr. Deepak Krishnan at Delta Hotels by Marriott

"CDS New Year's Celebration and Awards Night" at The Transept

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Annual Past Presidents Dinner

Past presidents of the Cincinnati Dental Society gathered for their annual dinner at Embers Restaurant on June 15, 2023. Dr. Dale Siemer traveled the furthest and Dr. Bob Horton was the most senior of the group. Dr. Bryan Osterday, as our Vice President, was our guest.

It was a blessing to see everyone was healthy and happy!



Dr. Bob Buchholz and Vicki Nixon



Drs. Mike Schaeffer, Bob Horton, and Bob Buchholz



Dr. Manny Chopra and Dr. Larry Kluener



Drs. Andy Dorr, Ruchika Khetarpal, and John Bennet, Jr.



L to R: Back Row: Drs. Jimmie Harper, Jr., Ken Brandt Wayne Wauligman, Tom Perrino, Mike Schaeffer, Andy Dorr, Mark Bronson, Larry Kluener, John Bennet, Jr., Manny Chopra, and Richard Jackson

Front Row: Vicki Nixon, Drs. Bryan Osterday, Tim Pohlman, Dale Siemer, Ruchika Khetarpal, Fred Bronson, and Bob Buchholz.

Membership News

Welcome New Members!

Bae, Hanna, DDS, practicing at Cincinnati Dental Services in Loveland.

Beverley, Kyle, DDS, a 2022 graduate of the University of Michigan School of Dentistry and practicing general dentistry in the Anderson area.

Frew, Mega, DMD, a 2018 graduate of the University of Louisville School of Dentistry and practicing with Dr. Fred Peck.

Hickman, Sarah, DMD, a 2022 graduate of the University of Pittsburgh School of Dental Medicine and practicing at Mortensen Family Dental.

Congratulations!

Dr. Joe Dagher, and his wife, Ali, added to their family with the birth of their second son, Henry, on May 18, 2023. Henry came into this world at 5 lbs. 2 oz. Both mom and baby are doing great!





Attn: Cincinnati Dental Society Young Member!

"Are You Putting Yourself at Risk?" Speaker: Michael A. Terrell, CPCU, RPLU, CIC

This event is designed for our young members with graduation dates 2012 to 2022, compliments of the Cincinnati Dental Society.

WHAT YOU WILL LEARN ...

- Antibiotic prophylaxis prior to dental procedures.
- Frequent malpractice claims involving crown and bridge work, endodontic treatment, and extractions.
- Claims involving failure to diagnose oral cancer, adverse reactions to anesthesia, and implant failure.
- Proper documentation, informed consent, and patient communication.
- Terminating doctor-patient relationship.
- Options with liability insurance policies (malpractice, EPLI, cyber risk).

SAVE-THE-DATE ** October 4, 2023 MORE DETAILS TO FOLLOW!

This event, sponsored in part by The Cincinnati Insurance Companies, will be open to all CDS members for a minimal fee of \$35.00 per person.



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